

Sun Microsystems Solutions

A Full Array of Sun Microsystems Midrange Hardware

Who is Atlantix Global Systems?

- Over 23 years of experience
- Revenue in excess of \$65 million
- Over 85 employees
- 14,000 sq. ft. in our engineering/
refurb space
- Over 10 dedicated manufacturer
trained engineers

Atlantix Global Systems has nearly 25 years of experience supplying the reseller community the highest quality new and pre-owned midrange equipment. Our platforms include IBM AS/400, RS/6000, Sun Microsystems, HP and Cisco along with third party features and peripherals. These products are backed by our award winning professional services.

Pre-owned Equipment

Our Sun Microsystems Sales Specialists can provide you with the full array of Sun Microsystems midrange hardware including the full line of workstations, enterprise servers, and storage products. In addition, we can provide the full compliment of processor modules, memory, disk drives, tape drives, tape libraries, and features at tremendous discounts.

All pre-owned equipment is refurbished and tested in our 14,000 square foot refurb and engi-

neering department by our manufacturer trained engineers. Atlantix Global Systems backs all of its products with an industry tested warranty and support infrastructure. As the preeminent player in the secondary market, Atlantix Global Systems can also offer aggressive trade-in options for older equipment.

System Configurations

Our trained sales staff can help you configure even the most complex Sun Microsystems server or storage solution. We can also recommend a host of plug-compatible options to reduce your cost while maintaining performance.

Sun Microsystems Products & Solutions

- SPARC and UltraSPARC Workstations
- SPARC and Ultra Enterprise Servers
- Storage Solutions
- Backup Solutions
- 3rd Party Options

Services

- Installation and troubleshooting
- Rentals (1-12 months)
- Leasing (12 months +)
- Same day shipping



One Sun Court • Norcross, Georgia • 30092 • 1.888.786.2727 or 770.248.7700
FAX: 770.582.8700

Hardware Services

The goal of our Hardware Services Group is to provide our partners with quality spare parts and components along with the information they need to keep their equipment operating at peak performance.

Atlantix Global Systems carries thousands of new and refurbished parts supporting major manufacturers of midrange systems and peripherals. We stock parts for well-known brands and models such as; IBM AS/400, IBM RS/6000, HP 9000, Sun Microsystems, Perle and Cisco, as well as, for harder to find brands such as Memorex Telex®, IPL® and EMC®.

Atlantix Global Systems Finance & Leasing Options For Resellers

Atlantix Global Systems offers innovative financing strategies that allow you to lease hardware, software, and even services to your customers. Our flexible leasing strategies help you meet your customer's corporate financial goals.

Leasing Benefits:

- Experienced financial consulting
- Upgrade options during lease
- Structure a true operating or capital lease
- We offer a no-nonsense lease agreement
- You select the length of your lease, with end of lease purchase or renewal options
- We will lease a mix of equipment

Leasing can provide your customer with the data processing power they need without affecting their assets or liabilities as shown on their balance sheets. Leasing also protects your customer from losses on the disposition of assets.

Rental Options for Resellers

There are many times when rental of equipment is best for your customer. Situations such as software testing and cyclical demands can tax the workload and resources of many companies. Atlantix Global Systems has \$10 million in inventory ready to rent:

Systems:

- IBM AS/400
- IBM RS/6000
- HP 9000
- Sun Microsystems
- PCs
- Networking (Cisco, IBM etc.)

Peripherals:

- Disk (Internal & External)
- Tape
- Printers/Terminals
- Workstations

Our no-nonsense rental agreement is easy to understand. You select the length of your rental (as short as one month), with end of term purchase, lease or renewal options available. Standard configurations can be shipped within 24 hours - sometimes even same day.



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