

## IBM RS/6000 & SP Solutions

### Leaders of the Secondary Market

#### Who is Atlantix Global Systems?

- Nearly 25 years of experience
- Revenue in excess of \$75 million
- Over 85 employees
- 14,000 sq. ft. of refurb/engineering space
- International presence with office in Paris, France

With nearly 25 years of experience in mid-range systems, Atlantix Global Systems is the industry's largest remarketer of systems from IBM, HP and Sun Microsystems. In addition, we offer a full line of plug-compatible equipment for all the machines we sell. And our products are backed by award-winning professional services.

#### Pre-Owned Equipment

In the Atlantix Global Systems RS/6000 division we specialize in providing pre-owned RS/6000 and SP processors, memory, disk drives, tape drives and features at great savings to the customer.

All pre-owned equipment is refurbished and tested in our 14,000 square foot refurb and engineering department by our manufacturer-trained engineers. All machines we sell are eligible for the manufacturer's maintenance.

As the preeminent player in the secondary market, Atlantix Global Systems can offer generous trade-in options for older equipment.

#### RS/6000 Hardware

- Microchannel processors
- PCI processors
- 7025-F50
- 7026-H70
- 7043-150
- 7017 S7A
- 7017 S80
- SSA Disk
- Memory upgrades
- Disk upgrades
- Tape upgrades

#### SP Hardware

- Frames
- Switches
- Microchannel Nodes
- Silver Nodes

#### System Configurations

Atlantix Global Systems configures, tests and refurbishes all system orders. We can ship most systems the same day the order is placed. We have 5 full time system engineers that process orders in our refurb center and are also available for customer installs.



One Sun Court • Norcross, Georgia • 30092 • 1.888.786.2727 or 770.248.7700  
FAX: 770.582.8700

## Professional Services include:

- System Integration
- LAN/WAN Solutions
- Web-Enabled Solutions
- Groupware Solutions
- Multi-Platform Systems Products
- Logical Partitioning

## Atlantix Global Systems Finance & Leasing Options For Resellers

Atlantix Global Systems offers innovative financing strategies that allow you to lease hardware, software, and even services to your customers. Our flexible leasing strategies help you meet your customer's corporate financial goals.

### Leasing Benefits:

- Experienced financial consulting
- Upgrade options during lease
- Structure a true operating or capital lease
- We offer a no-nonsense lease agreement
- You select the length of your lease, with end of lease purchase or renewal options
- We will lease a mix of equipment

Leasing can provide your customer with the data processing power they need without affecting their assets or liabilities as shown on their balance sheets. Leasing also protects your customer from losses on the disposition of assets.

## Rental Options for Resellers

There are many times when rental of equipment is best for your customer. Situations such as software testing and cyclical demands can tax the workload and resources of many companies. Atlantix Global Systems has \$10 million in inventory ready to rent:

### Systems:

IBM AS/400®  
IBM RS/6000®  
HP 9000®  
Sun Microsystems™  
PCs  
Networking (Cisco®, IBM®, etc.)

### Peripherals:

Disk (Internal & External)  
Tape  
Printers/Terminals  
Workstations

Our no-nonsense rental agreement is easy to understand. You select the length of your rental (as short as one month), with end of term purchase, lease or renewal options available. Standard configurations can be shipped within 24 hours - sometimes even same day.



One Sun Court • Norcross, Georgia • 30092 • 1.888.786.2727 or 770.248.7700

Atlantix RS/6000 3-00

FAX: 770.582.8700